

Toronto Food Strategy Subway Pop-up Markets



For: Montréal métropole active et nourricière

Session: Marchés Solidaires aux Abords des stations de Métro

By: Jill McDowell, Health Promotion Specialist Toronto Food Strategy, Toronto Public Health October 4, 2016

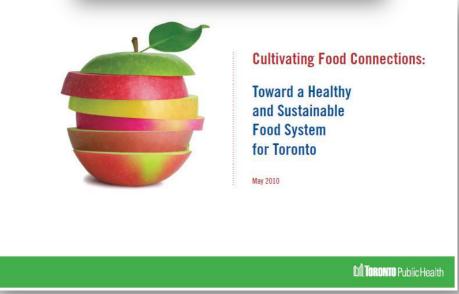


Toronto Food Strategy

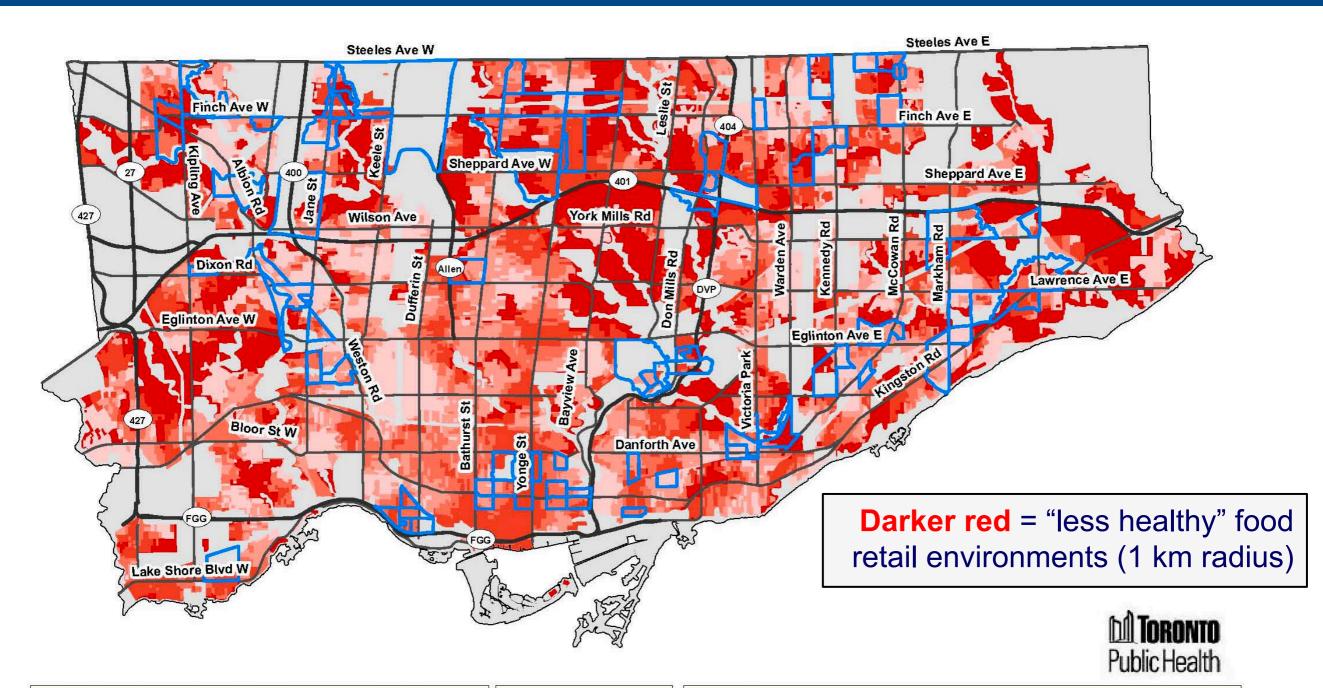
VISION: Create a healthy and sustainable food system that meets the needs of all toronto Residents



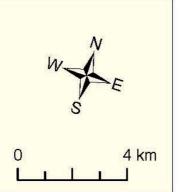




Background Research: Toronto's Food Retail Environment







Modified Retail Food Environment Index is calculated by dividing the number of "healthier food retail" establishments by the total number of food retail establishments, multiplied by 100. The index is calculated based on a 1km road network walking radius from block centroids. Income caculated at the

"Census Tract" using low income measure (LIM).

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Source: Vehicles: TTS 2006; LIM: Statistics Canada, T1 Family File (T1FF), 2009; Food Retail: Toronto Healthy Environments Inspection System, Toronto Public Health Shelters: Shelter locations were provided by the Shelter, Support & Housing division. Published: August, 2013

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Background Research: Toronto's Food Retail Environment

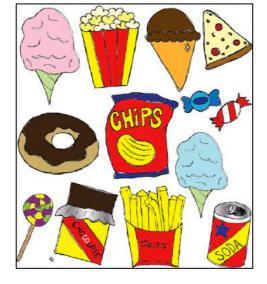
of "less healthy" to healthier food stores in Toronto's Lowest income neighbourhoods

4.2

















^{*} But most "healthier food stores" also sell less healthy items, e.g. middle aisles of a supermarket



Grab Some Good Program



MAKING GOOD FOOD ACCESSIBLE





Healthy Corner Store

Helping convenience store owners sell healthier food







Mobile Good Food Market

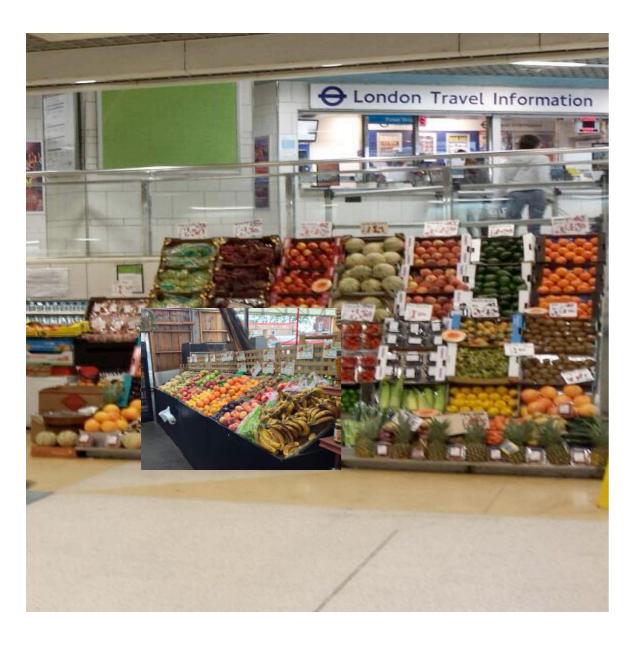






Background Research: Public Transit Markets

Reviewed Case Studies from other Cities





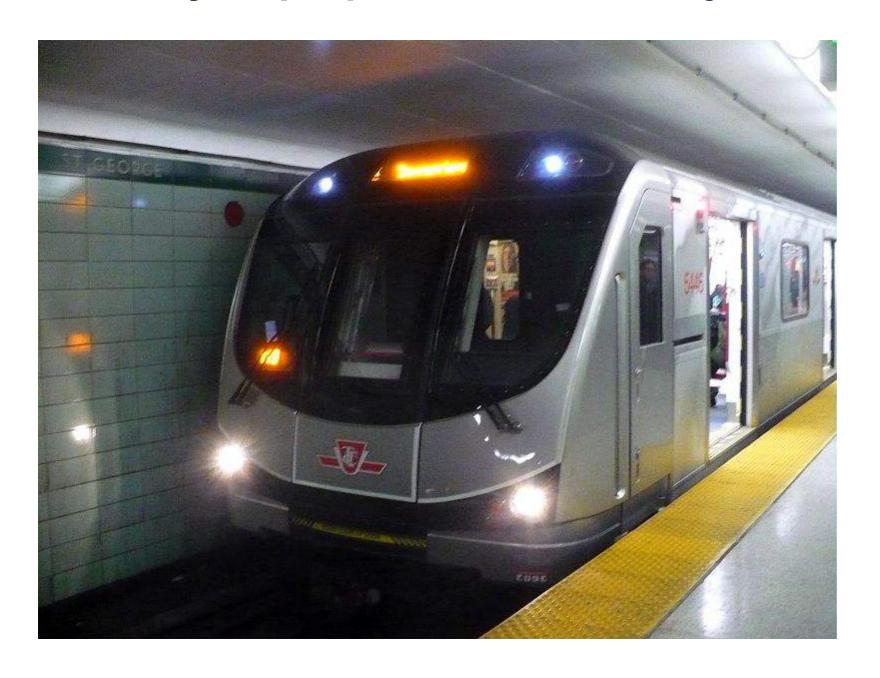
Philadelphia Market

London Market





February 22, 2016 launched three Subway Pop-up Market Pilot Projects





MAKING GOOD FOOD ACCESSIBLE





In the beginning...

Solidifying Legal Agreements and Partnership Arrangements







Afua Asantewaa - FoodShare Good Food Market and Community Animator Senior Coordinator









Chose three locations: Kipling, Downsview and Victoria Park

High volume of commuters Greater need for healthy food access Amenable logistics



Operate two days a week at each market during p.m. rush hour 3-7





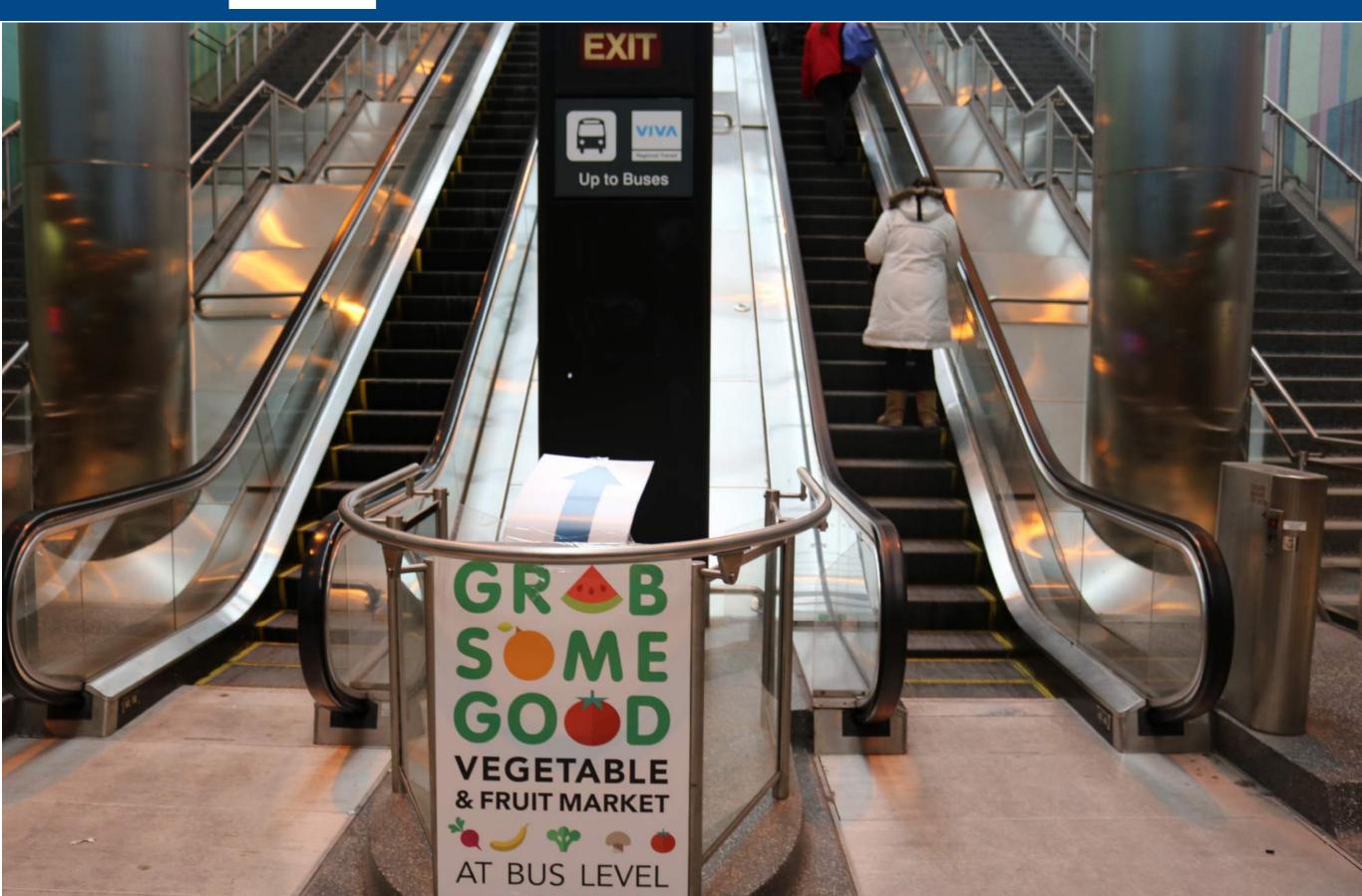


















Wholesale food from Ontario Food Terminal and Local Farmers









Sell over 45 varieties of fruits and vegies, including some world crops

Must be:

- Affordable
- Accessible
- Culturally Diverse

Jicama

Popular with Mexican and South American communities





Guava

Popular with Caribbean communities















































Evaluation – done by University of Toronto Students July 2016

42 customers were surveyed. Some results...

- 80% said their access to healthy food has improved
- 89% were satisfied with the quality of produce
- 70% felt that the prices were affordable

"This market is a welcome surprise! The quality of the food and the prices are impressive. I am glad to know that this program is benefitting our community in many ways. Thank you."







Evaluation – done by University of Toronto Students July 2016 (cont'd)

6 market staff were surveyed. Some results...

- 100% were confident in their ability to respond to customer needs and questions
- Half felt that they needed more staff to provide better service (up to 4 per market from 3)
- 83% felt that payment methods were good (cash, credit, debit), but had issues with the system

"The tablets are too slow. There is always a rush and sometimes it takes too long to process transactions."







FoodShare's three-month (mid-February to mid-May) \$\$ report:

- Top sellers: small apples, bananas, oranges, carrots, broccoli, beets, ripe plaintain, guava, jicama, and prepared items - fruit cups and coleslaw
- Sales: \$64,158.00 Cost of Produce: \$52,724.00
- Working out a more efficient operating system and testing out various price points (current markup is 10%-25%)
- More data coming soon…







NEXT STEPS for the TTC SUBWAY POP-UP MARKETS:

- Securing City Council approval to extend Pilot beyond February 2017 until September 2018 (two more summers)
- Work with FoodShare to ensure cost recovery model
- Evaluate customer experience and sustainability



Thank you!

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